

In Business since early 2005 as a sole proprietorship, SESA was born from the cooperation of men coming from different lines of business who, with their broad professional background, guarantee SESA a team with the proper technical-professional skills.

Thanks to the reliability shown to the companies it collaborated with, and to the trust gained from its clients, it owns since 2006 a 400 m<sup>2</sup> plant.

Having become an established entity for engineering and iron & steel industries, through the acquisition of new important work orders, SESA undertakes an investment plan aimed at the continuous improvement of its own company profile:

- 2007 The company turns into a limited liability company, with the present company name;
- 2008 Realization of new company premises with annexed workshop on a 1500 m<sup>2</sup> area;
- 2009 SESA invests resources for new equipment and management systems and in 2011 it obtains the ISO 9001:2008 certification.
- From 2013 SESA starts a partner selection process (suppliers, design studios, non destructive testing companies) in order to improve its quality standards and it continues the investments aimed at the achievement of the objectives established.

The experience, expertise and professionalism of its team –close knit and dedicated towards the corporate objective– together with the reliability acquired over years, have enabled SESA to build solid trust relationships and meet any request by providing its know-how and adapting it to clients' needs, when required.

Aware that the keys to success in order to be a reference partner for many companies are the satisfaction of the clients and of all the interested parties, in addition to an effective company organization, SESA recognized the need to provide itself with an integrated management system in compliance with UNI EN ISO 9001:2015 and UNI EN ISO 3834-2:2006 standards.

This management system allows the Company to supervise and coordinate each processing from the design stage with the highest precision and efficiency, in order to offer products and services according to clients needs as it is provided for by the code applied.

To make this possible, the participation and the involvement of the whole company group become essential elements, as well as:

- the ongoing professional training for its employees
- the raising of safety standards
- the focus on the continuous technological evolution of both materials and systems
- the attention to the changes in the market and in clients needs
- the increase of the quality profile in the realization of processing and products
- the attentive supplier selection process
- the constant application of the company code of conduct

**FOCUS ON CLIENT:**

**SESA Co. Im. Srl** considers the satisfaction of its clients and that of all the interested parties, along with the fulfillment of their expectations, the keystones of all company activities

**LEADERSHIP**

**SESA Co. Im. Srl** has a team of collaborators who works in full compliance with the company mission, where everyone is supposed to positively contribute to the company organization and to the achievement of the objective

**ACTIVE PARTICIPATION**

**SESA Co. Im. Srl** works so that the people who act on its behalf are qualified, aware and committed at any level to their own success and that of the company

**PROCESS APPROACH**

**SESA Co. Im. Srl** constantly verifies the activities performed, defining the information flow and the responsibilities that each person has, in order to guarantee an effective organization of its decision-making and operational procedures.

**IMPROVEMENT**

**SESA Co. Im. Srl** doesn't stop at the results achieved. It works so that everyone in the company is constantly focused on identifying the room of improvement of both the efficiency and effectiveness of each activity, and the offer submitted to all private and business clients

**EVIDENCE BASED DECISIONMAKING**

**SESA Co. Im. Srl** bases its key decisions on the analysis and evaluation of objective data according to experience, so as to guarantee an effective evaluation of the company processes and the ability to achieve the expected results.

**RELATIONSHIPS MANAGEMENT**

**SESA Co. Im. Srl** guarantees that all relationships between the interested parties (clients, suppliers and partners in particular), are based on the principles of transparency and honesty, with the purpose of guaranteeing the lasting success and the optimization of its performances

This document is made available and represents a guideline for people who work in the name and on behalf of **SESA Co. Im. Srl**, besides being a declaration of intent addressed to all the interested parties (especially clients, suppliers and partners).